

UNITED WAY DONATING STOCK

Your donation of stocks or other securities to United Way of Midland County may yield significant tax advantages to you and greater benefits to your community.

- Avoid capital gains tax on the sale of long-term appreciated securities
- Receive a charitable deduction for the full fair market value of long-term appreciated securities.

ESTABLISHING THE GIFT'S VALUE

The gift value of the securities is the average of their high and low prices on the date of the transfer. For mutual fund shares, the net asset value (NAV), at the close of business on the date of the gift, is used to establish the value of the donation.

Pursuant to IRS regulations, the effective date of the gift for valuation and charitable deduction purposes is the date the securities are transferred into United Way's brokerage account or delivered in certificate form to United Way. If the transfer needs to be made by a specific date, please allow sufficient time for DTC transfer to take place.

EASY STEPS FOR TRANSFERRING SECURITIES

The rules for transferring stock, while not complicated, are strict. If giving mutual fund shares, you should work with your broker or mutual fund and the United Way of Midland County to have the shares re-registered in UWMC's name. The following are methods, in order of preference, of transferring stock to United Way.

SECURITIES HELD BY A BANK OR BROKER

STEP 1: Complete your pledge form.

STEP 2: Authorize your broker or financial consultant to transfer the stock as a contribution to United Way (see the sample letter). Be sure to include the following information:

- Stock name or symbol
- Number of shares you wish to donate
- Expected date of transfer
- Your account #
- Name of your employer
- Your work and home telephone numbers
- Your home address

FOR MORE INFORMATION

Shannon Robbins
Finance Director
United Way of
Midland County
115 Jerome Street,
Midland, MI 48640

Brokerage Accounts

1. Wells Fargo Advisors, DTC# 0141 – Account # 6242-4324
(Note that Wells Fargo is United Way's preferred account, especially if you are transferring shares from an online broker.)
2. Merrill Lynch, DTC# 0161 – Account # 696-04C50
3. Edward D. Jones, DTC# 057 – Account # 611-03849-1-1

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STEP 3: For acknowledgement purposes, United Way must receive the above information.

It is important that you specifically authorize your broker to disclose to United Way your name and details pertaining to the stock transfer. This step is particularly critical since privacy laws prohibit brokers from disclosing the names of clients making wire transfers of stock unless the disclosure of such information has been specifically authorized.

Please send the information to Shannon Robbins, Finance Director, via email at srobbins@unitedwaymidland.org; fax at (989) 832-5524; or mail to the address on the right.

SECURITIES HELD IN CERTIFICATE FORM

STEP 1: Complete your pledge form.

STEP 2: Send your certificate without any endorsement to Shannon Robbins (see the address on the right).

STEP 3: In a separate envelope, send a blank Stock Power (fill in only the signature(s) and the date at the bottom) along with a copy of the letter that was mailed with your certificate to United Way. The certificate is only negotiable when joined with the Stock Power.

NOTES

Stock power forms may be obtained at any bank or broker's office. The gift becomes effective on the date you mail the certificate and Stock Power.

You may hand deliver the certificate to the United Way of Midland County, where you can sign a Stock Power form.

If the certificates are in your name, it is not recommended to have them re-registered in United Way's name, as this process may take four to eight weeks.

Sample Letter to Your Broker:

*(Broker name, address
and telephone number)*

Re: *(account number)*

I would like to make a charitable donation to the United Way of Midland County.

You are authorized to transfer *(number of)* shares of *(name of stock or mutual fund)* to the United Way of Midland County on *(date)*.

Please transfer these shares via the Depository Transfer Company (DTC) to their account.

United Way's Broker:	Wells Fargo Advisors
Account Name:	United Way of Midland County
Account Number:	6242-4324
DTC#:	0141
FIN:	38-1434224

This donation represents my pledge to the United Way of Midland County. It is imperative that you forward my name with the stock transfer to United Way of Midland County for gift verification purposes. Should you have any questions about this donation, please call me at *(donor's phone number)*.

Thank you.

Sincerely,

*(Your signature is needed to guarantee this letter.
Also print out your name, address, and phone number.)*

cc: Shannon Robbins
Director of Finance and Administration
United Way of Midland County
115 Jerome Street
Midland, MI 48640
srobbins@unitedwaymidland.org